

Standard Terms and Conditions:

The following standard terms and conditions apply to all orders entered with Thermal Devices. We can not accept and specifically do not acknowledge or agree to any terms on customer purchase orders that are in conflict with, or in addition to, the following terms and conditions. We obviously reserve the right to amend these terms and conditions from time to time at our sole discretion.

Order Entry:

Order entry with *Thermal Devices* is fast and simple. You may order on-line through our website at www.thermaldevices.com or you can call us toll free at **800-282-9100** or you can FAX your order to our toll free **FAX 800-457-1634**. For existing customer accounts using a purchase order or for any customer using a credit card, we generally attempt to ship all in-stock merchandise ordered by 2 PM EST on the same business day. Should you find yourself entering an order that you absolutely must have shipped same day via air freight regardless of the time of day, please contact us at 800-282-9100 - WE WILL MAKE EVERY EFFORT TO MAKE IT HAPPEN!

New Customers:

We sincerely appreciate the opportunity to serve new customers. In order to provide our customers with the best service possible, we will establish NET 30 DAY terms for new accounts who wish to place an initial order in excess of \$200. For customers meeting that requirement, we can normally establish open account status within 48 hours. For new customers who can not wait for the account to be established or who wish to enter an order for less than \$200, we require a credit card to process your first order. New customers may complete a credit application and submit it with their initial order so that NET 30 DAY terms may be established for future orders. Account numbers will be assigned by the credit department and forwarded to the customer upon approval of a completed credit application.

Payment Terms:

NET 30 DAYS with approved credit per provisions and requirements stated above. VISA, MASTER CARD, and AMERICAN EXPRESS are accepted. C.O.D. may be available depending upon product availability and customer's requested delivery time. For customers with open account status, no other payment terms are available other than NET 30 DAYS. Again, we specifically take exception to and do not acknowledge any other terms stated on a customer's purchase order or in any communication. In all cases, orders are accepted from customers and entered subject only to the terms and conditions herein.

Minimum Billing:

Thermal Devices minimum order requirement is \$25 for standard, in-stock merchandise. However, Thermal Devices is a distributor for many major manufacturers. For products that are non-stock, custom, altered, manufactured to order, etc. Thermal Devices' minimum order will be consistent with the minimum order requirement placed upon us by the manufacturer of those non-stock products.

Freight Terms:

Thermal Devices freight terms are strictly F.O.B. - Ship Point with freight either prepaid and added to your invoice or freight collect to your open account with a carrier of your choice. Our carrier of choice is UPS. However, we would also be happy to ship your order via FEDERAL EXPRESS or DHL. For other carriers or truck shipments, we request that you designate your desired carrier. We will attempt to accommodate all requests regarding customer's desired carriers.

Customers located, or drop shipping, outside of the 48 continental United States are responsible for any duties, taxes and fees associated with the shipment. Please note that such charges may not be available for billing at the time of shipment. In those cases, Thermal Devices will bill the customer for actual charges when we are notified of those exact costs. Thermal Devices reserves the right to charge a handling fee for special packaging or unusually complicated and time-consuming paperwork associated with overseas shipments. However, the customer will always be notified of the amount of the handling fee prior to any chargeable work being performed.

Pricing:

Due to manufacturer price changes, any prices shown in any of our publications or on the internet are subject to change at any time. In all cases we will attempt to update our pricing as soon as possible to avoid any confusion or delays in processing customer orders.

Sales Tax:

Thermal Devices does business in the state of Maryland and must charge sales tax on all orders shipped to delivery destinations within the state of Maryland. Customers with a valid tax-exempt certificate in the state of Maryland must indicate so at the time of every order and submit that certificate with their initial application for credit or initial credit card order.

Order Cancellations:

If an order cancellation becomes necessary, please call us immediately. If the order in question represents only stock product that has not been "picked" to ship at the time of cancellation, there will be no cancellation charge. We will make every effort to have non-stock items ordered from a manufacturer canceled at minimal expense. However, cancellation charges beyond our control may be imposed by the manufacturer for which the customer will be responsible. Orders for custom designed, custom built products can not be canceled or returned once the order is entered with Thermal Devices.

Returned Goods:

Should it become necessary to return a product to Thermal Devices, please request a Return Material Authorization (RMA) number from the customer service department. Our receiving department can not accept returned goods unless they are properly identified. Originally stock products returned in un-opened, resalable condition will be accepted subject to a 15% re-stocking charge. Unfortunately, opened or used products may not be returned under any conditions. For all non-stock or custom manufactured products, returns will be subject to acceptance and re-stocking charges imposed by each individual manufacturer.

Defective Merchandise Procedure:

Please inspect all merchandise upon receipt. If a customer believes a product to be defective, a claim must be made to the customer service department within 30 days of receipt of product. We will attempt to ascertain the source of the defect and take immediate steps to alleviate the inconvenience to the customer. In most cases, the normal procedure is to return the product to Thermal Devices who will return it to the appropriate manufacturer for evaluation, repair or replacement. In all cases, the manufacturer's warranty will govern the disposition of the product.

Should no defect be found, the customer may be responsible for any evaluation fees and freight associated with the return transaction. If the customer desires a replacement product immediately, the customer may place a new, distinctly separate order for the replacement part. Upon return of the defective part, Thermal Devices, at our discretion or the discretion of the manufacturer will either repair or replace the defective unit or issue a merchandise credit equal to the amount of the initial invoice less any freight and handling charges. It is our desire to treat our customers fairly and we will make every attempt to handle a return transaction with the best interests of the customer in mind.

SPECIAL NOTICE REGARDING HEATER PRODUCTS:

By their very nature, most heater products are custom assembled for each customer. Even stock heaters are generally modified with lead wires or other design issues that make such products non-returnable once received by the customer. Therefore, all heaters purchased from Thermal Devices are non-returnable unless they are deemed defective by the manufacturer following a proper return and evaluation as described above. In such a case, the manufacturer's standard policies or warranties shall govern the solution to the problem.

Please note that Thermal Devices will ship stock heaters in the exact quantity specified on a customer's order. However, in the manufacturing of *non-stock* heaters, it is necessary to allow for losses in production. For this reason, we reserve the right to ship as stated below:

UNITS ORDERED

SHIPPING VARIATIONS

1 - 5

No Variation

6 - 10

+ / - 1 unit

11 - 25

+ / - 2 units

26 - 50

+ / - 4 units

51 - 80

+ / - 6 units

81 - 99

+ / - 8 units

100 +

+ / - 5% of order

This is an industry standard manufacturing variation chart with regards to heater manufacturing and all heater manufacturers can generally be expected to follow the guidelines above. Therefore, we urge our customers to be aware that large quantity orders may be over-shipped or under-shipped according to the chart above. Over and under shipments are billed at the original purchase price for the final quantity shipped.

Damage-In-Transit:

Our experienced packers take every reasonable precaution to prevent damage-in-transit. Should you discover such damage, please make a claim to the carrier as soon as possible. We strongly urge you to photograph and document the exterior of the shipping container for your use in making a claim to the carrier.

Quantity Discrepancies:

All quantity discrepancies must be reported with 72 hours of receipt of product. Thermal Devices will not be responsible for quantity discrepancies not reported within 72 hours of receipt of shipment.

Warranty and Disclaimer:

As a distributor, Thermal Devices does not manufacture any products. All of our products are warranted by their respective manufacturers and we extend those warranties to our customers only to the extent that we are permitted to by the manufacturer. We therefore can make no express warranties whatsoever. All products are sold "AS IS, WHERE IS" and subject solely to the manufacturer's warranties and conditions of sale. Thermal Devices makes no representation of any kind, express or implied, with respect to any product, including, without limitation, any warranty of merchantability, non-infringement or fitness for any particular purpose, and we hereby disclaim any such warranties.

Thermal Devices will specifically not be liable, under any legal definition, for incidental, consequential, punitive or similar damages resulting from the performance of, use of or in connection with any product supplied by Thermal Devices, including non-conforming or defective products. In all cases, for all products, the manufacturer's product warranty as it extends, and if it extends, to our customer, shall be the only warranty available to our customers. In no event, even if we have been advised of or are aware of the potential for a claim from a third-party(ies), will Thermal Devices be liable for any loss of profits, loss of use, or any other loss, incidental or otherwise, related to the performance of, use of or in connection with any product supplied by Thermal Devices, including non-conforming or defective products. No employee or agent of Thermal Devices has the authority to enter in to any agreement or contract that contains terms and conditions that differ in any way from those found in this document.

As a distributor, Thermal Devices offers technical support for the products we sell. However, we are not, in any way, consulting engineers or design engineers. Our customers are solely responsible for the selection, installation, use and performance of our products in their equipment or at their location. We strongly urge our customers to seek licensed, competent, professional advice regarding the use of any of our products in their facility or equipment. Our customers are solely responsible for determining and following all local or national code requirements related to the use of products purchased from Thermal Devices. We expressly disclaim any authority or knowledge with regards to the safe installation and use of our products. Further, we specifically ask that all products be installed according to the manufacturer's instructions. All such instructions are either shipped with the product or readily available from most manufacturers. Thermal Devices will attempt to gather all pertinent information for our customers if requested but it is the responsibility of the customer to determine if said information is satisfactory with regards to performance, safety, code requirements, etc. Equipment damage or serious injury could result from a failure to follow the proper installation guidelines or code requirements. Our products should never be used in a hazardous environment (unless labeled accordingly) or in any critical systems in which a product failure could lead to death, personal injury or extreme damage to personal or public property.

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